



About RMC

Rock Mountain Capital is a private equity firm focused on investing and growing middle market businesses, providing capital and strategic advice to help them achieve their full potential. We focus on consumer products companies and service businesses across the consumer, business and healthcare sectors. RMC works with entrepreneurs and management teams to accelerate organizational development, execute on organic growth opportunities and pursue strategic M&A and roll-up/consolidation strategies.

Rock Mountain Capital and its partners have invested over \$600 million across 5 platforms since 2020, and those platforms completed 15 add-on acquisitions.

The principals of Rock Mountain Capital bring decades of prior investing experience from firms including Carlyle, Blackstone, Och-Ziff, MidOcean Partners, and Alliance Consumer Growth.

Current Portfolio



Investment Criteria

Industries

- Consumer Products
- Consumer Services
- Business Services
- Healthcare Services

Investment Size / Criteria

- \$10 - \$100+ million of equity
- EBITDA: \$3 - 25+ million
- North America based

Transaction Types

- Majority/control buyouts
- Structured minority investments
- Growth equity

Use of Funds

- Buyouts / change of control
- Generational transfers / entrepreneur diversification & liquidity
- Partner buyouts
- Growth equity
- Acquisition financing
- Roll-up / consolidation

Rock Mountain Capital Team



David Stonehill
Managing Partner
dstonehill@rockmountaincapital.com



David Scharf
Managing Director
dscharf@rockmountaincapital.com



John Battinelli
Managing Director
jbattinelli@rockmountaincapital.com



Judith Ottensoser
COO / CFO
jottensoser@rockmountaincapital.com



David Ruiz
Vice President
druiz@rockmountaincapital.com



Dov Baron
Analyst
dbaron@rockmountaincapital.com